

# 360 Law Services

## Join a Cutting-edge Law Firm



Unlock your earning potential &  
join a truly innovative law firm



# Introducing 360 Law Services

Part of a group that has been disrupting the legal services sector since 2014



A pioneering, rapidly expanding, England & Wales SRA regulated law firm that offers legal advice across most areas of law, including private client, personal injury, commercial and residential property, immigration, consumer, corporate, and commercial law (excluding criminal law).

Innovation is at the core of what we do. We're a subsidiary of 360 Law Group, the first law firm in the U.K. to unlock the potential created by the Legal Services Act 2007 and offer both regulated and unregulated legal services from within the same group, exclusively using 5 years plus PQE lawyers.

The values at the heart of our business are **Innovation, Transparency, and Accessibility.**

## Why Join 360 Law Services?



### We're changing the way solicitors work

We're dedicated to changing the way legal services are delivered. That starts with the way our solicitors work.

We believe traditional, rigid, office-based structures are no longer future-proof. Instead, we've created a modern law firm that prioritises **innovation, flexibility, and transparency, putting the client and you our valued consultants first.**

### A fully virtual law firm

Remote working has always been our norm. We're a fully virtual law firm, which means all of our consultant solicitors work remotely. Rather than being tied to an office space, we give you the **flexibility** and **independence** to work how and when you choose.



## Harnessing the power of technology

Technology underpins our work here at 360 Law Services. We leverage technological innovation to enhance our working practices and simplify your workflow. All of our work is carried out within our custom-built, secure cloud-based infrastructure, that you can access from anywhere on earth.

## The 360 Law Services Difference Get rewarded for attracting new business

### Take away a higher portion of your hourly rate

**Our solicitors take away a minimum of 65% of their hourly rate,** with the scope to reach 80% of the client fee on work we introduce. That's because we value you and your time.

We provide a higher fee share for work that our consultant solicitors generate themselves and pass through our law firm. The sliding scale starts at a minimum of 75% and reaches a maximum of 85% of the fee charged to the client.

And where you introduce work outside of your skillset for another solicitor to undertake, we ensure that you pick up 10% of the billed value of the matter.

Your commitment to our law firm doesn't go unnoticed. We believe in fostering long-term, mutually beneficial working relationships with solicitors who invest in our vision.

We are also unique in that, unlike some competitors, we don't lock you into exclusivity or set financial targets to gain a higher fee share, and we don't even charge you for the tools you need to do your work. We even allow you to fully negotiate your hourly rate fee, thereby giving you full control over your work life.

Our innovative business model saves us unnecessary overheads such as administrative, property and maintenance costs, and means we can pass savings onto our clients and pay you a higher portion of your hourly rate.



## Proprietary Time and Case Management Software

We developed our bespoke time and case management software "Citras" with our solicitors and clients in mind. Work in real-time on your matters, upload key documents, and manage your billing effortlessly.

## Effortless Workflow

We endeavour to alleviate all administrative stress, so that our solicitors can focus on what's important. Beyond our technological support, we are proud to offer a robust administrative support structure too.

We also cover your liability with £3 million of Professional Indemnity Insurance, and we don't charge our solicitors "Excess".

## Access to Key Applications

We provide our consultant solicitors access to an office 365 account, LexisNexis research tools, CPD Accredited Courses and other useful applications, all without charge, because we believe to do your best work you need the very best systems available.

# LexisNexis







## A Day in the Life of a Consultant Solicitor

As a consultant solicitor, you may work autonomously, but you join a diverse team of high-calibre solicitors working across a wide range of different legal disciplines. We encourage a collaborative working environment that capitalises on the unique expertise of each of our solicitors.

A typical day in your life working with 360 Law Services will be balanced between your professional and lifestyle commitments. Because we understand you have a life beyond the law.

Working with 360 Law Services, there's no time-wasting commute, so you can reclaim that time in your mornings and evenings. You'll be able to choose your hours to suit your schedule and your clients'. You'll be able to manage your caseload using our bespoke case management system and access immediate assistance should you run into any issues.

By taking care of your billing and other administrative tasks, we ensure that you can focus on what's important.

# Testimonials



**Suzie Stanley, Property Litigator**

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360 Law Services have become like a second family. We work hard, but we have lots of fun doing it! The camaraderie amongst the solicitors is fantastic, and there's always someone to help on points outside your area of expertise. 360 have created a pool of experience that can service all clients, from individuals to large corporations.

Working at 360 Law Services means I can choose my hours (sometimes very unsociable, but that's my choice!), I choose my clients, and I have the support of a fully bespoke case management system that works for me. The administrative support means that I can focus on providing an excellent service to my clients.



**Robert Crampton, Construction Solicitor**

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It's great to be a part of a law firm that has a genuinely new business model where there is an honest, straightforward relationship between the firm and me as a consultant. The more work I do, the more direct benefit there is to me. All of this means I can earn far more than I would with a traditional practice - and in much less time. I am happy working from my home office, and travel is cut to virtually nothing, which means I am accessible over a longer period.

Our remote working model benefits the clients. They appreciate being able to get a hold of me, and I have far more productive time. The 360' systems and support team are terrific - bringing in new clients and new jobs is made really simple, so no time is wasted on administration.



**Erika Moralez-Perez, Corporate Solicitor**

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Working with 360 Law Group has provided me with the flexibility to work how and as much as I want to and enabled me to achieve work-life balance. I'm in control of my own workload and my own income, it's incredibly empowering and enables me to deliver the best possible service to clients.

## Our Unregulated Practice

If your area of practice is business focused you have the option to additionally sign with our unregulated practice, 360 Business Law, further increasing your earning potential. Our unregulated practice operates in over 70 countries and 34 US States and services businesses from startup to large multinational organisations and public companies.